

TOBACCO SETTLEMENT PROGRAM

Geisinger Medical Center Tobacco Settlement Payment Data Year 2025

October 2024



Commonwealth of Pennsylvania
Department of the Auditor General

Timothy L. DeFoor • Auditor General



**Commonwealth of Pennsylvania
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**TIMOTHY L. DEFOOR
AUDITOR GENERAL**

October 1, 2024

Mr. Kevin Lanciotti
Chief Financial Officer
Geisinger Medical Center
100 North Academy Avenue
Danville, PA 17822-4942

Re: Geisinger Medical Center

Dear Mr. Lanciotti:

The Tobacco Settlement Act of June 26, 2001 (P.L. 755, No. 77), as amended, 35 P.S. § 5701.101 et seq., mandated the Department of Human Services (DHS) to make payments to hospitals for a portion of uncompensated care services provided by these facilities. Hospitals that qualify can receive payments using either an uncompensated care approach or an extraordinary expense approach. The uncompensated care approach is based on the hospital's uncompensated care score. The uncompensated care score is determined by using three-year averages from five main data elements (for a total of fifteen data elements). These data elements are uncompensated care costs, net patient revenues, Medicare supplemental security income (Medicare SSI) days, Medical Assistance (MA) days and total inpatient days. The extraordinary expense approach is based on the total costs of the qualified claims. Qualified claims are those claims in which the cost of the claim exceeds twice the average cost of all claims for that particular facility and for which the hospital provided inpatient services to an uninsured patient.

Upon request from DHS, we developed procedures to be performed for each facility that may be eligible to receive a payment for the provision of uncompensated care services to determine the eligibility of reported claims and the accuracy of days data reported by the facility. DHS agreed that the procedures were appropriate to meet its needs and approved the procedures. We obtained records from Geisinger Medical Center (facility) and performed the established procedures to substantiate the claims data and days data it submitted to the Pennsylvania Health Care Cost Containment Council (PHC4) and DHS, respectively.¹

¹ This engagement was not required to be and was not conducted in accordance with professional auditing or attestation standards.

The purpose of this engagement was to determine whether this facility reported any potentially eligible extraordinary expense claims for the fiscal year ended June 30, 2023 and, if so, verify whether corresponding patients were uninsured and the facility received no compensation from third party payers such as Medicare, Medicaid, or Blue Cross. Payments made by the patients themselves toward their financial obligations may have reduced the allowable costs of the respective claim when determining eligibility. We also determined whether this facility could substantiate total inpatient days and total MA days as reported on its submitted MA-336 cost reports, if filed with DHS, for the fiscal year ended June 30, 2022. We obtained computer processed data from the facility (i.e. account notes and billing information for claims and census reports for days) to determine the eligibility of reported claims and the accuracy of days data reported by the facility. Because of the extensive amount of time that would be required to visit the facility and perform procedures to evaluate the reliability of this data in the facility’s information system, DHS management stated that the performance of such procedures is not necessary to meet DHS’ needs. As such, we have classified this computer processed data as data of undetermined reliability.

The results of our procedures are as follows:

For Reported Claims:

Based on the PHC4 claims database for the fiscal year ended June 30, 2023, the facility reported 45 potentially eligible extraordinary expense claims. The results of our procedures disclosed that five of the 45 reported potentially eligible extraordinary expense claims met the criteria to qualify as extraordinary expense claims. The chart below details our results and explains any adjustments that your facility should make to the PHC4 Database. Since we determined that five of the 45 reported claims submitted by the facility qualify as extraordinary expense claims, this facility could be eligible for payment under the extraordinary expense method for the 2025 Tobacco Settlement Payment Year.

Claim No.	Originally Reported Total Charges	Substantiated Total Charges Based on Account Notes	Patient Payments Applied to Account	Qualify (Yes/No) – Reason for Not Qualifying	Adjustment(s) Needed
1	\$2,195,378.71	\$0.00	\$0.00	No – Paid by Insurance	Claim should be removed from self-pay listing
2	\$949,780.13	\$0.00	\$0.00	No – Paid by Insurance	Claim should be removed from self-pay listing
3	\$935,771.73	\$0.00	\$0.00	No – Paid by Insurance	Claim should be removed from self-pay listing
4	\$838,554.19	\$0.00	\$0.00	No – Paid by the Patient	Claim should be removed from self-pay listing

Claim No.	Originally Reported Total Charges	Substantiated Total Charges Based on Account Notes	Patient Payments Applied to Account	Qualify (Yes/No) – Reason for Not Qualifying	Adjustment(s) Needed
5	\$773,975.09	\$0.00	\$0.00	No – Paid by Insurance	Claim should be removed from self-pay listing
6	\$725,551.81	\$725,551.81	\$0.00	Yes	Not Applicable
7	\$613,723.85	\$0.00	\$0.00	No – Paid by the Patient	Claim should be removed from self-pay listing
8	\$612,792.31	\$0.00	\$0.00	No – Paid by Insurance	Claim should be removed from self-pay listing
9	\$597,841.43	\$0.00	\$0.00	No – Paid by the Patient	Claim should be removed from self-pay listing
10	\$576,726.71	\$0.00	\$0.00	No – Paid by Medical Assistance	Claim should be removed from self-pay listing
11	\$548,856.39	\$0.00	\$0.00	No – Paid by Insurance	Claim should be removed from self-pay listing
12	\$522,109.11	\$0.00	\$0.00	No – Paid by the Patient	Claim should be removed from self-pay listing
13	\$520,992.30	\$0.00	\$0.00	No – Paid by Insurance	Claim should be removed from self-pay listing
14	\$504,231.19	\$0.00	\$0.00	No – Paid by the Patient	Claim should be removed from self-pay listing
15	\$504,165.45	\$0.00	\$0.00	No – Paid by Insurance	Claim should be removed from self-pay listing
16	\$483,607.12	\$0.00	\$0.00	No – Paid by the Patient	Claim should be removed from self-pay listing
17	\$473,410.68	\$0.00	\$0.00	No – Paid by Insurance	Claim should be removed from self-pay listing
18	\$447,936.38	\$0.00	\$0.00	No – Paid by Insurance	Claim should be removed from self-pay listing
19	\$441,015.09	\$0.00	\$0.00	No – Paid by the Patient	Claim should be removed from self-pay listing

Claim No.	Originally Reported Total Charges	Substantiated Total Charges Based on Account Notes	Patient Payments Applied to Account	Qualify (Yes/No) – Reason for Not Qualifying	Adjustment(s) Needed
20	\$416,061.46	\$416,061.46	\$0.00	Yes	Not Applicable
21	\$409,072.64	\$0.00	\$0.00	No – Paid by Insurance	Claim should be removed from self-pay listing
22	\$389,169.22	\$0.00	\$0.00	No – Paid by Insurance	Claim should be removed from self-pay listing
23	\$388,282.69	\$0.00	\$0.00	No – Paid by Insurance	Claim should be removed from self-pay listing
24	\$374,648.54	\$0.00	\$0.00	No – Paid by Insurance	Claim should be removed from self-pay listing
25	\$367,552.57	\$0.00	\$0.00	No – Paid by Insurance	Claim should be removed from self-pay listing
26	\$364,391.53	\$0.00	\$0.00	No – Paid by Medical Assistance	Claim should be removed from self-pay listing
27	\$362,450.97	\$0.00	\$0.00	No – Paid by Insurance	Claim should be removed from self-pay listing
28	\$356,168.15	\$0.00	\$0.00	No – Paid by the Patient	Claim should be removed from self-pay listing
29	\$355,440.41	\$355,440.41	\$0.00	Yes	Not Applicable
30	\$350,694.24	\$0.00	\$0.00	No – Paid by Insurance	Claim should be removed from self-pay listing
31	\$342,116.73	\$0.00	\$0.00	No – Paid by the Patient	Claim should be removed from self-pay listing
32	\$341,363.95	\$0.00	\$0.00	No – Paid by Insurance	Claim should be removed from self-pay listing
33	\$337,520.94	\$0.00	\$0.00	No – Paid by Medical Assistance	Claim should be removed from self-pay listing
34	\$331,384.79	\$0.00	\$0.00	No – Paid by the Patient	Claim should be removed from self-pay listing
35	\$327,517.96	\$327,517.96	\$0.00	Yes	Not Applicable

Claim No.	Originally Reported Total Charges	Substantiated Total Charges Based on Account Notes	Patient Payments Applied to Account	Qualify (Yes/No) – Reason for Not Qualifying	Adjustment(s) Needed
36	\$313,200.69	\$0.00	\$0.00	No – Paid by Insurance	Claim should be removed from self-pay listing
37	\$304,484.79	\$0.00	\$0.00	No – Paid by Insurance	Claim should be removed from self-pay listing
38	\$300,341.00	\$300,341.00	\$0.00	Yes	Not Applicable
39	\$291,813.24	\$0.00	\$0.00	No – Paid by the Patient	Claim should be removed from self-pay listing
40	\$290,787.43	\$0.00	\$0.00	No – Paid by Insurance	Claim should be removed from self-pay listing
41	\$282,773.83	\$0.00	\$0.00	No – Still an Active Claim	Claim should be removed from self-pay listing
42	\$280,210.83	\$0.00	\$0.00	No – Paid by Medical Assistance	Claim should be removed from self-pay listing
43	\$276,649.64	\$0.00	\$0.00	No – Still an Active Claim	Claim should be removed from self-pay listing
44	\$274,851.66	\$0.00	\$0.00	No – Paid by Insurance	Claim should be removed from self-pay listing
45	\$274,271.48	\$0.00	\$0.00	No – Paid by the Patient	Claim should be removed from self-pay listing

For Total Inpatient Days and Total MA Days:

For the total inpatient days and total MA days for fiscal year ended June 30, 2022, our results are as follows:

For FYE 6/30/22	Originally Submitted Number of Days	Substantiated Number Based on Source Documents	Explanation of Difference
Total Inpatient Days	169,058	169,058	Not Applicable

For FYE 6/30/22	Originally Submitted Number of Days	Substantiated Number Based on Source Documents	Explanation of Difference
FFS Days	5,934	5,951	Reporting Error

For FYE 6/30/22 HMO Days	Originally Submitted Number of Days	Substantiated Number Based on Source Documents	Explanation of Difference
HMO/MA	22	22	Not Applicable
Gateway	20	20	Not Applicable
CCBH Psych	3,047	3,044	No Overall Variance
CBHNP PA Health Choices	80	80	Not Applicable
Unison	113	113	Not Applicable
Amerihealth Northeast	7,829	7,829	Not Applicable
Health Partners	15	15	Not Applicable
Aetna Better Health	4,039	4,039	Not Applicable
Keystone First	109	109	Not Applicable
GHP Family	18,908	18,911	No Overall Variance
UPMC	454	454	Not Applicable
PA Health & Wellness	230	230	Not Applicable

For FYE 6/30/22 OOS Days	Originally Submitted Number of Days	Substantiated Number Based on Source Documents	Explanation of Difference
New York	178	178	Not Applicable
Other	27	27	Not Applicable

PHC4 will contact you with instructions regarding entering adjustments to your facility's originally submitted claims during the self-verification process. The facility's failure to remove any claims identified as not qualifying as extraordinary expense claims from the PHC4 self-pay claims listing during the self-verification process will result in the facility's records in the PHC4 database being inaccurate and DHS concluding that the facility is ineligible for payment under the extraordinary expense method. In addition to completing adjustments in the PHC4 database, any revisions to originally submitted days data on your facility's MA-336 Cost Report should be submitted through the iPACRs system based on the results of our procedures.

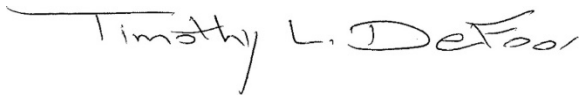
We are in the process of conducting engagements for all facilities that are potentially eligible for a 2025 Tobacco Settlement subsidy entitlement payment. After all the engagements are completed, we will prepare for DHS' use a report detailing the results of all of our engagements.

DHS will use each hospital's verified PHC4 database and revised MA-336 Cost Report to pull reported claims and number of days to calculate this facility's eligibility to receive, and if deemed eligible, its subsidy entitlement under both the extraordinary expense and uncompensated care methods. If eligible under both methods, DHS will allow the facility to choose the method to be used to calculate the facility's 2025 Tobacco Settlement subsidy entitlement payment. DHS establishes the date that these payments will be distributed to all eligible hospitals.

As a reminder, this facility may submit any claims coded as having Medicare, Medicaid, or any other insurance when submitted to the PHC4 for the fiscal year ended June 30, 2023, which the facility now believes qualify as self-pay claims, and which have total charges above this facility's threshold of \$273,662.84. We refer to these types of claims as "additional claims" and these additional claims must be submitted to us no later than October 31, 2024. For facilities that submit additional claims, we will send the results of our procedure to each respective hospital.

We thank the staff of Geisinger Medical Center for the cooperation extended to us during the course of our engagement. If you have any questions, please feel free to contact the Bureau of County Audits – Hospital and Tobacco Division at 717-787-1159.

Sincerely,

A handwritten signature in black ink that reads "Timothy L. DeFoor". The signature is written in a cursive style with a horizontal line extending to the left of the first letter.

Timothy L. DeFoor
Auditor General

**GEISINGER MEDICAL CENTER
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2025 TOBACCO SETTLEMENT PAYMENT DATA**

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